



Physical Address: 35 Keyes Avenue, Rosebank, 2196
Postal Address: P.O.Box 1161, Rivonia, 2168
Tel: 0861 17 17 17
Fax: 0861 89 89 89
Email: sales@interprise.co.za
Website: www.interprise.co.za

RESELLER TERMS AND CONDITIONS

Product Training

- Reseller will receive Product training from Interprise and/or directly from suppliers.

Marketing

- Reseller shall conduct and devote reasonable time and effort to the promotion and marketing of Interprise services.
- Joint marketing can be done, with written consent from Interprise.
- Reseller will receive Point of sale material from Interprise.
- Interprise has a right to send promotional and marketing material directly to clients, should this material lead to a sign up, reseller will receive commission as per standard commission structure.
- A link to Interprise web site must be placed on reseller's website.

Commission structure

- Reseller will receive commission as per standard Interprise reseller commission structure.
- Should a reseller not collect commission for 12 or more consecutive months, Interprise has a right to waive the outstanding commission amount.
- Should a reseller not send us business in the consecutive 3 months, Interprise has a right to stop paying commission on existing reseller's clients.
- Should a Reseller terminate Reseller Partnership with Interprise, Interprise has the right to stop paying out commission.
- Should Interprise receive an order form that doesn't state the name of the Reseller, the order will not be linked to Reseller account and commission will not be payable.
- Commission statements will be supplied to a Reseller on monthly basis by Interprise, by approximately the 7th of each month.
- Commission will be paid out on presentation of Invoice by a Reseller.
- Interprise reserves the right to change commission structure.
- Should Reseller have an outstanding bill due to Interprise, Interprise may allocate any commissions due to Reseller to the outstanding account.
- For products allocated with annuity commission structures, commission is paid for as long as the client is active with Interprise - the dealer will receive annuity commission for that subscription.
- For products allocated with once off commission structures, commission is paid after the activation and billing of that product, and is paid to the dealer once off.
- Commission is only allocated to a Reseller one month after the first debit has been successfully deducted from the client by Interprise.
- The commission run is done on the 1st of every month for the previous month, i.e. The run in January will calculate December's commission.
- Invoices are collected during the month and commission is paid out in the first week of every month.
- In the event that the reseller does not claim commission within 12 months of statement of commissions owed, such commission will be deemed to be waived.
- In the event that the reseller doesn't supply Interprise with revenue billing of over R300 for more than 3 months, Interprise has a right to terminate accumulated commission.
- The minimum commission amount which can be claimed in one month is R200.
- The maximum commission amount which can be claimed in one month is R10000.



Physical Address: 35 Keyes Avenue, Rosebank, 2196
Postal Address: P.O.Box 1161, Rivonia, 2168
Tel: 0861 17 17 17
Fax: 0861 89 89 89
Email: sales@interprise.co.za
Website: www.interprise.co.za

Signing up

- A complete Reseller Application form is required to be completed and signed by an authorized representative of the reseller.
- Should Interprise receive an order from a Reseller before completed Reseller Application is in place, the order will not be linked to Reseller account and no commission will be payable.

Interprise service

- Reseller will be allocated an Account Manager, who will account manage, perform product training, provide Point of sale material, communicate targets and progress etc.
- Reseller can use Enterprise's in-house technical support for his customers (telephonic).
- Should a reseller be selected as a top 20 Reseller, they will receive Priority status and will be supplied with Priority Support Line number.

Billing structure

- Interprise is responsible for billing clients.
- Should a Reseller wish to perform billing function himself, an authorization by Interprise is required, and the Reseller will be directly liable to Interprise for payment of services. A credit check will be performed in this case.
- Invoicing will be processed and delivered in advance.
- Should a Reseller not pay, Interprise has the right to deduct outstanding amount from Reseller commission.

Cancellation Policies

- Should Interprise perform the billing function, products can be cancelled as per standard Interprise Cancellation terms and conditions.
- Should Reseller perform billing function, a 3 calendar month cancellation notification is required. In a case where a contract period is applicable, relevant product's Cancellation terms and conditions will apply.
- Should a Customer wish to terminate relationship with a Reseller, Interprise has a right to take over Customer's account and continue supplying customer with services directly.

Order Forms

- Reseller is prohibited from making any amendments to Interprise Order Forms.
- Should a Reseller wish to place his Logo or Contact details on the order form, a written authorization by Interprise is required.