



# Reseller Channel Training

Presentation by

Interprise powered by Internet Solutions

9th June 2009





# Reseller Channel Training

## AGENDA

- This and Future Training Sessions
  - ADSL Secure
- Order Forms and Docs Required
  - Cheat Sheet
- Reseller rebates
  - Questions





# This and Future Training Sessions

- Welcome to First Training Session in JHB
  - Future Sessions every 45 days
  - Interprise and IS Partnership
  - Why Interprise?

Touch, Delivery, We understand your business





# Reseller Channel Training - Secured Managed Hosting Services

**Presentation by:  
David Anderson**

Product Manager

**9th June 2009**





# Why IS Security

## Fully Managed and Outsourced Solutions

- Best of Breed Products
  - Fully Outsourced
- Bandwidth Optimization
- 24 x 7 Technical Support
  - Spares



## Why ADSL Secure

- The IS ADSL Secure is an onsite network security appliance with an integrated ADSL router
  - Addresses a wide range of security risks in a single, managed and cost effective solution

### Fortinet - DSL Secure

- Requires DSL connection
- 24 x 7 Technical Support
  - Provides firewalling
- Client Defined Rule Set
- No Reporting Available



**You have to  
do nothing!!!**



## **Optional Value Adds**

### **Bundle Benefits**

- **Anti virus**
- **Web filter**
- **IPS**

**Secure NW  
@ R600 per  
month**





# Order Forms and Docs Required

- Business ADSL Order forms
  - ADSL Secure
  - Customer Sign up
  - FICA Documents
- Telkom Line Application





## Reseller rebates

- ADSL Secure 5%





**THANK YOU**

